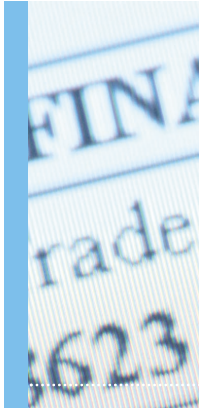




Smart Messaging. Smart Business.

CASE STUDY | INFORMATION TECHNOLOGY



Venali's Reliable Technology Ensures Secure Fax Transmissions for Ariba

Spend Management solutions leader relies on Venali Internet Fax to help manage, track and protect the faxes coming into their network.

THE COMPANY

As the leading provider of Spend Management Solutions, Ariba helps companies analyze, understand, and manage their corporate spending.

Ariba provides a robust, flexible, and comprehensive range of solutions to support organizations along every step of the way on their spend management journey. Their offerings comprise a unique, comprehensive blend of technology, category expertise, and services that enable companies to improve profits, reduce supply risk and gain competitive advantage.

With Ariba, organizations have access to a complete range of technology and best-practice processes they can leverage across direct and indirect materials, services and MRO spend. Offered in a variety of delivery modes, including hosted, on-demand, on premises or outsourced, Ariba's solutions make it fast, easy and affordable for companies of all types and sizes to adopt and realize the value of spend management.

More than 550 companies currently use Ariba solutions to drive their spend management initiatives.

THE CHALLENGE

With more than 140,000 registered suppliers in 115 countries engaging in transactions worth more than \$90 billion a year, Ariba® Supplier Network™ is one of world's largest business transaction

BENEFITS

- Completely eliminates the costs of and need for fax hardware, lines and maintenance
- No changes to existing infrastructure required
- A single global IP-based fax solution is easy to deploy and implement for multiple locations and platforms, company-wide
- Infinitely scalable without any additional hardware or software
- Company confidentiality is enhanced with secure delivery, ensuring that only intended recipients receive and view message content
- A selection of local or toll-free fax numbers are available to accommodate existing company numbers and eliminate disruption of service
- Venali Network Operations Center (NOC) is staffed 24/7 to ensure successful transmission of documents
- Venali Account Management Center provides real-time fax reporting and administration online

networks. Each month, participating buyers and suppliers conduct business with each other electronically, managing the complete procure-to-pay cycle – from sourcing to orders, to invoices, and payment. Each day, countless faxes are sent through the network from Ariba customer to their suppliers. With the mission critical nature of these outgoing faxes, Ariba knew it needed a reliable, time efficient solution to manage them.

The company turned to internet faxing. In evaluating solutions, Ariba sought technology that could reliably render information in HTML and PDF with robust tracking capabilities.

THE VENALI SOLUTION

Ariba ultimately selected Venali Internet Fax Services. With Venali, Ariba could be sure that no information would be lost in fax transmissions sent across its network. They also enjoy the benefit of having a completely Internet-based solution.

Ariba trusts Venali Internet Faxing with their mission critical documents because of the reliability of the Venali network. With a network operation center that is staffed 24/7, Ariba is ensured continual uptime and successful transmission of their documents. They are also able to keep documented accounts of their faxing transmissions using the Venali Account Management Center.

PROFILE | ARIBA INC.

Industry: Information Technology

Needs: Internet Fax Desktop Solution

Company URL: www.ariba.com



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